

Wonderful Way to have

SUPER SALES "On The Go"

Survey Cards (page 2) to place inside (you can also use your regular Skin Care Profile Cards! Ask everyone to fill one out for your Weekly Drawing for a Prize! (gives you lots of info on each person and also their phone/email etc. to call and BOOK A PARTY OR INDIVIDUAL FACIAL!!!)

This is what EVERY CONSULTANT NEEDS on her AT ALL TIMES!

Do you:

- go to Ballgames?
- Dance?
- Church?
- social functions?
- Family get-togethers?
- Girls Night outs?
- Play-dates?
- Pick-Up line at your child's school?
- Make Deliveries to Customers at their home or workplace?



The **"Temptation Basket"**

.... or **"Sale Basket"**

.... Or **"Goodie Basket"**

I put product to sell, goodie bagies with samplers/books/my card, and also clip board with (ATTACHED) cards to get people to fill out !

MINE IS WITH ME AT ALL TIMES IN MY CAR! (I do take it inside on hot days or extremely cold days to protect product...!!!)

By Angelee Murray

Lipstick Wardrobe Survey

1. When was the last time you had a Mary Kay facial? _____
2. What is the name of your Consultant? _____
3. What Lip Color are you sampling? _____
4. How many different lipstick colors do you use regularly? _____
5. If you were to receive a free make-over would you give your honest opinion about Mary Kay Products? __ Yes __ No

Name: _____
 Address: _____ Zip: _____
 Phone (h) _____ (w) _____
 (Cell) _____ Best time to call _____
 E-mail _____

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Woman of the New Millennium Profile

Name..... Date.....
 Address..... E-mail Address.....
 City..... State..... Zip Code.....
 Home Phone..... Work Phone.....
 Best time to call..... Marital Status.....
 Children?..... Ages.....
 My Current Occupation.....
 Age (check one) Under 25 years old Over 25 years old
 Independent Beauty Consultant Who Talked to Me

Mark "A" for "Best Describes Me" and "B" for "Second Choice":

..... Results-Oriented People-Oriented Family-Oriented Detail-Oriented
Quick decisions	Loves to talk	Loyal	Perfectionist
Likes to manage	Motivational	Slow to change	Serious
Likes power/authority	Enthusiastic	Security minded	Analytical
Values time	Likes recognition	Goes by the rules	Takes time to change

Is a home-based business right for you? Check all that apply to you.

- Would you like to run your own business?
- Would you like flexible hours?
- Would you like unlimited earnings potential?
- Would you like a career that fosters personal growth and development?
- Do you like to teach or help others?
- Do you manage your time well?
- Can you work directly with customers?
- Would you like to earn extra money while working your present job?
- Would you like to learn new skills and be more confident?
- Is working with a company that wants you to succeed important to you?

If you checked five or more, perhaps you should consider a home-based business like Mary Kay.

Work Profile

- What about your work do you:
 Like.....
 Dislike.....
- In today's business atmosphere do you feel job security is something to be concerned about?
 Yes No
- Over the next five years is career and financial advancement important to you?
 Yes No
- If you considered a home-based business would you choose part-time (10-15 hours/week) or full-time (16 hours or more per week)?
 Part Full
- I would like more information about the Mary Kay opportunity.
 Yes No