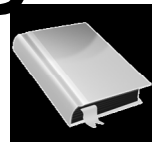


## “Back to School Booking Blitz” A TO Z & X is FREE!



This is a 30 day booking blitz! The goal is to facial women whose last names begin with each letter of the alphabet (X is free)!

### People You Know:

**You could say:** I need a favor.....

“You are going to think this is crazy but I’m in a Back to School Contest in August with my business and I need to facial women whose last name begins with every letter in the alphabet! Would you get me off to a great start & be my letter \_\_\_?”

By the way, do you think you could invite some girlfriends whose name starts with a different letter that you could have join us? You’ll get some great free products as a thank you for helping me win my challenge”. Oh by the way...we will be taking “Back to School” pictures too & you will be featured in my “Yearbook”!

### Warm Chatter:

**You Could Say:** “You are going to think this is crazy but I am in a contest with my business and I need to offer a free facial to women whose last name begins with every letter in the alphabet. What is your name? Brooks? Great! I needed a “B”. By the way, do you have a friend whose name starts with an “N” or an “L”? You do? Great! Invite them to your facial and I will have a gift for you when I come.”

- A \_\_\_\_\_
- B \_\_\_\_\_
- C \_\_\_\_\_
- D \_\_\_\_\_
- E \_\_\_\_\_
- F \_\_\_\_\_
- G \_\_\_\_\_
- H \_\_\_\_\_
- I \_\_\_\_\_
- J \_\_\_\_\_
- K \_\_\_\_\_
- L \_\_\_\_\_
- M \_\_\_\_\_
- N \_\_\_\_\_
- O \_\_\_\_\_
- P \_\_\_\_\_
- Q \_\_\_\_\_
- R \_\_\_\_\_
- S \_\_\_\_\_
- T \_\_\_\_\_
- U \_\_\_\_\_
- V \_\_\_\_\_
- W \_\_\_\_\_
- X FREE
- Y \_\_\_\_\_
- Z \_\_\_\_\_